

BUILD **CONNECT 2026** STEEL & CEMENT SHOW

India's NextGen Trade and Distribution Network

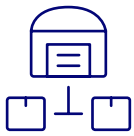
19th-20th Feb 2026
Yashobhoomi (Delhi)

ABOUT THE EXPO-CUM-CONFERENCE

BuildConnect 2026 is India's next-generation platform uniting the strongest distribution network in steel and cement. It brings together leading dealers, distributors, and mills seeking high-quality, future-ready channel partners. With the expo at its core, the event drives large-scale networking, product exposure, and trade opportunities. A focused conference complements the expo with strategic insights on market trends and channel transformation. At Yashobhoomi, Delhi, BuildConnect becomes the hub of India's steel and cement trade ecosystem.



WHY BUILD CONNECT?



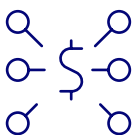
India's Growing Steel Demand Needs a Wider Distribution Network

With steel consumption set to surge, mills must expand and deepen their channel reach. BuildConnect brings the country's strongest dealers and distributors together, giving manufacturers direct access to the partners they will need to scale efficiently.



Distributors Must Upgrade, Modernise & Future-Proof Their Channel

Dealers today need stronger infrastructure, better service capabilities, digitised processes, and professional operations. BuildConnect exposes them to modern systems, tools, and best practices to become next-generation distribution partners.



Steel Must Be Sold as a Solution, Not Just a Commodity

To protect margins, distributors must diversify across products, markets, and value-added offerings. Build Connect helps them discover new categories, new regions, and new business models that move them from commodity trade to solution-based selling.



Access to Better Financing, Liquidity & Inventory Solutions

A stronger ecosystem means access to organised finance, improved working capital cycles, and lower risk through smarter inventory management. BuildConnect connects participants with financial partners enabling faster scale and reduced credit stress.



Risk Mitigation Against E-Commerce & Market Disruption

As e-commerce and modern trade enter the space, traditional dealers must strengthen their model. BuildConnect helps them build scale, brand, financing muscle, and channel capabilities to remain competitive and resilient.



Peer-to-Peer Learning From India's Best Distribution Success Stories

Dealers and mills gain direct insights from leading brands and high-performing networks—learning how companies like Tata and others transformed their channels. BuildConnect becomes the platform to learn, adapt, and evolve into the next-generation distribution ecosystem.

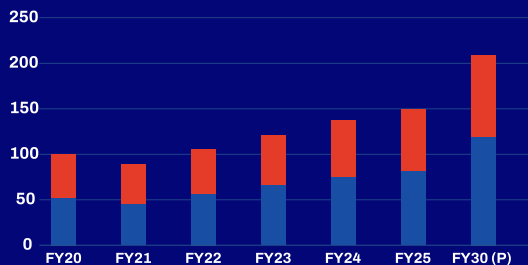
THE MACRO PICTURE

India is entering its most transformative infrastructure phase. With a ₹143 lakh crore National Infrastructure Pipeline and sustained public and private CapEx, the country is set to double its construction output by 2030

- ◆ **60%** of India's steel demand comes from **construction & infrastructure**.
- ◆ **47 MT** construction steel demand and **42 MT** infrastructure steel demand in FY25 — both projected to grow **>40%** by FY30.
- ◆ Cement production touched **453 MT** in **FY25** with installed capacity at **636 MT** — poised to exceed **700 MT** by FY30.

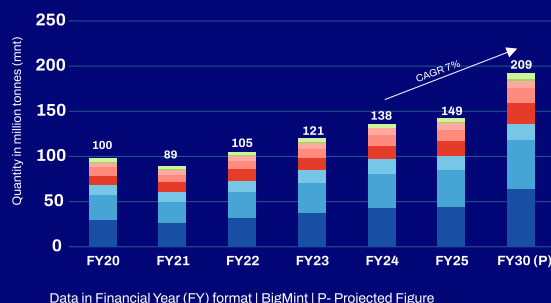
India's product-wise Steel consumption

□ Long Steel □ Flat Steel



India sector wise Steel demand

□ Construction □ Infrastructure □ Gen. Engg. □ Automobile □ Capital Goods
□ Consumer Durable □ Consumer Non-Durable □ Railway



Major projects such as **Bharatmala, Sagarmala, Smart Cities, PM Awas Yojana, and Freight Corridors** are driving this surge. Every kilometer of road, metro, or housing block fuels a multiplier effect for steel and cement consumption.

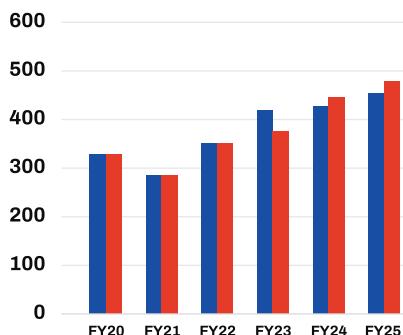
Cement GROWTH STORY

India is the **second-largest cement producer globally**.

- ◆ **PPC cement** accounts for **>60%** of consumption a shift toward **sustainability and durability**.
- ◆ The **South and East regions** lead capacity additions, powering infrastructure and housing expansion.
- ◆ With **urban housing demand rising 10% annually** and rural construction surging, cement dealers and distributors are witnessing historic growth opportunities.

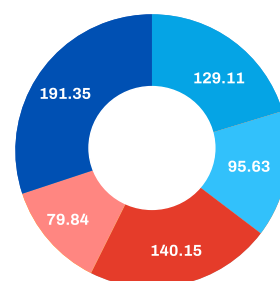
India's cement sector overview

■ Production ■ Consumption



India's installed cement capacity (Region - wise) in FY25

■ North ■ Central ■ East ■ West ■ South



EVENT HIGHLIGHTS

- ✓ Exhibition Zone
- ✓ Networking Meet with Architects and Builders Associations
- ✓ Networking Pavilion
- ✓ Payment Recovery & Networking Coaching
- ✓ Motivational Keynote
- ✓ Awards & Recognition
- ✓ Knowledge Sessions
- ✓ Sales Masterclass
- ✓ Evening Gala

WHAT TO EXPECT



2,000+
Participants



80+
Exhibitors



25+
Speakers



8+
Sessions



15+
Networking Hours

WHO WILL EXHIBIT

- ✓ Manufacturers of Steel (TMT / Rebars, Structural Steel, Plates, Coils, Wire rods, Pipes & Tubes, Coated Steel – PPGI, GI,)
- ✓ Manufacturers of Cement (OPC, PPC, PSC, White, Blended, etc.)
- ✓ Manufacturers of Precast, Blocks, and Aggregates
- ✓ Manufacturers of Paints, Coatings, and Protective finishes for steel and cement products
- ✓ Measurement, testing, and laboratory equipment
- ✓ Bulk material transport and logistics providers
- ✓ Industry-focused ERP, CRM, and digital trade solutions
- ✓ Financing, insurance, and supply chain management services

WHO WILL VISIT

- ✓ Decision-makers: Dealers, Distributors, Retailers, Stockist of Steel
Cement & Construction Items Developers, Contractors, EPCs, Architects, Govt. Buyers, Consultants, Channel Partners
- ✓ Infrastructure developers & consultants
- ✓ Expected footfall: 2,000+
- ✓ Visitor demography by industry, function, region (charts or icons) North India

DELEGATE FEE

Super Early bird

₹8,000 Valid till **15th Dec 2025**

Early bird

₹10,000 Valid till **31st Dec 2025**

Standard Fee

₹12,000 Valid till **31st Jan 2026**

On Spot Fee

₹15,000 Valid till **18th Feb 2026**

Delegate Benefits

- ✓ Full access to the Conference Area with knowledge sessions.
- ✓ Entry to the Exhibition Arena.
- ✓ 10+ hours of structured networking opportunities with industry leaders.
- ✓ All meals included: Welcome Lunch and Cocktail Networking Dinner.
- ✓ Delegate Kit for each participant.

ABLVS Members



AKHIL BHARTIYA LOHA
VYAPAR SANGH (REGD.)

Super Early bird

₹4,000 Valid till **15th Dec 2025**

Early bird

₹6,000 Valid till **31st Dec 2025**

Standard Fee

₹8,000 Valid till **31st Jan 2026**

Available exclusively for ABLVS members, this pass includes access to the conference sessions, exhibition area, and food passes. *(Terms & conditions apply)*

Visitor

₹1,000

Only access to expo area

18% GST will be applicable

TENTATIVE PROGRAM ITINERARY

DAY 1 | 19th Feb'26

09:30 AM to 10:30 AM | Registration & Welcome Tea

10:30 AM to 11:15 AM

Panel Discussion

“Shaping Growth: Evolving Dealer–Manufacturer Relations in 2025”

Participants: CEOs from leading steel & cement companies, dealer associations

12:30 to 01:30 Networking Lunch  

1:30 PM to 4:00 PM

Exhibition Walkthrough & B2B Meetings

Product demos, trade inquiries, and networking

4:00 PM to 5:30 PM

Session

Digital Tools for Smarter Trade

Presentation on CRM, ERP, and AI-powered trade management platforms

5:30 PM to 6:30 PM

Networking Meet with Architects/ Builders Associations*

6:30 PM to 8:30 PM

Evening Gala & Networking Dinner

Chief Guest Address

Short “Success Stories” videos of top dealers

DAY 2 | 20th Feb'26

9:30 AM to 10:00 AM Tea & Networking  

10:00 AM to 11:00 AM

Masterclass

Winning the Market – Modern Sales & Negotiation Techniques

Speaker: Renowned sales coach or business trainer

** to be announced*

11:00 AM to 12:00 PM

Session

AI & Data in Building Material Trade

Predicting demand, inventory optimization, price tracking tools

12:00 PM to 1:00 PM

Motivational Talk

“Thinking Big: From Trader to Business Leader”

Speaker: Well-known motivational/business personality

01:00 PM to 02:00 PM Networking Lunch 

2:00 PM to 4:00 PM

Exhibition & B2B Meetings (Session 2)

4:00 PM to 5:00 PM

Awards & Closing Ceremony

Top Dealers & Suppliers Recognition

5:30 PM to 6:30 PM

Networking Meet with Architects/ Builders Associations*

6:30 PM to 8:30 PM

Evening Gala & Networking Dinner

** to be announced*

DELIVERABLES / TAKEAWAYS



Stronger business connections



Recognition for top performers



Exclusive networking meet with architect/builders association

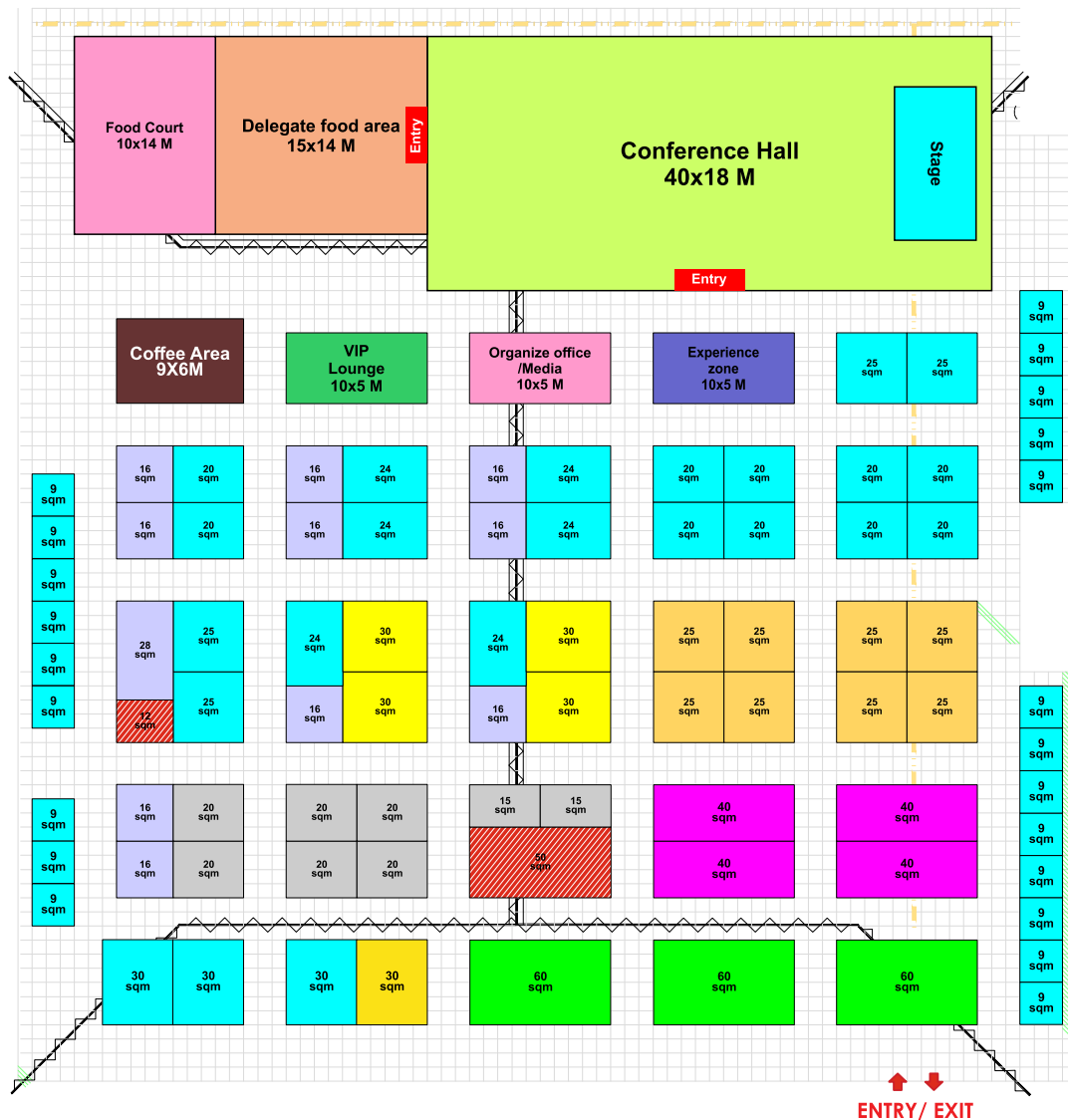


New trade tools and market intelligence



Platform to launch new products and partnerships

Tentative LAYOUT



BOOTH RATES

Built-up space

A 9 sq. m. (3x3) booth includes:

- ◆ 2 Delegate Passes
- ◆ Fascia with company name and stall number on a vinyl sticker
- ◆ 1 octanorm branding table and 3 chairs
- ◆ One power socket (single/three phase)
- ◆ 2/3 side wall partition laminated octanorm
- ◆ 1 wastebin

RATE: ₹29,790/- PER SQ M + 18% GST

Raw space

Only raw space will be provided. Octanorm panels, carpet, power, fixtures and furniture are not included.

**RATE: ₹26,350/- PER SQ M
+ 18% GST**

ABOUT ORGANIZER



BigMint is a trusted platform for price reporting, market intelligence, and consulting across commodities, enabling clients to make informed market decisions through reliable pricing, data, and networking solutions. Through BigMint Events, we create impactful business and networking platforms that unite global stakeholders. Since 2014, we have hosted over 40 industry-shaping conferences worldwide, engaging 15,000+ participants, including producers, buyers, sellers, and solution providers fostering collaboration, knowledge exchange, and innovation across the commodities landscape.

ASSOCIATION PARTNER



AKHIL BHARTIYA LOHA
VYAPAR SANGH (REGD.)

Akhil Bhartiya Loha Vyapar Sangh (ABLVS) is a national-level federation established as an expansion of the Haryana Loha Vyapar Sangh to bring together iron and steel traders across India. With over 1,800 members from Haryana, Delhi, and other states, ABLVS focuses on protecting member interests, promoting fair and transparent trade practices, and maintaining active engagement with government authorities. Through regular meetings and trade events, it fosters unity, collaboration, and growth within India's iron and steel industry.

Have any Query? Contact our Team

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